

FEDERAL AVIATION ADMINISTRATION SMALL BUSINESS MATTERS



DIRECTOR'S CORNER



Did you know that more than half of Americans either own or work for a small business, and they create about two out of every three jobs in the U.S. each year?

Beyond those economic contributions that small businesses make, they also strengthen the fabric of our society.

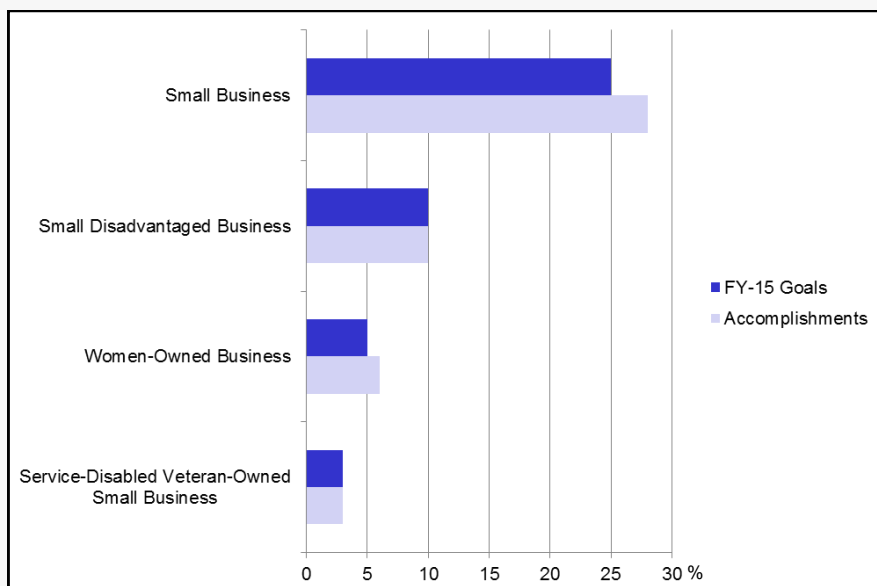
In fact, the products and technologies that small businesses deliver and the entrepreneurial spirit they bring to the FAA are vital to our success...and there is nothing that we cannot overcome when we work together with small businesses as "good corporate citizens."

Most importantly, congratulations to our FAA program and procurement officials who have distinguished themselves in the area of small business development as the "Best of the Best" awardees. You represent the very best of the FAA culture and your support has resulted in small businesses continuing to play a dynamic role in strengthening our aviation industrial base and improving our acquisition outcomes.

I look forward to the future as it presents opportunities for our small business partners and to further our Small Business Development Program accomplishments.

Fred Dendy
Director, Small Business Development

FAA-WIDE MAJOR PROCUREMENT PROGRAM GOALS/ ACCOMPLISHMENTS: OCTOBER 1, 2014 – JUNE 15, 2015



DID YOU KNOW?

AMS Policy on Set-Asides Changes

Policy changes affecting set-asides to small businesses owned and controlled by socially and economically disadvantaged individuals (8(a)) certified have gone into effect. Each acquisition of supplies or services having an anticipated dollar value exceeding \$10,000, but not over \$150,000, is automatically reserved exclusively for SEDB (8(a)) vendors. This requirement applies to Screening Information Requests (SIRs) issued on or after June 1, 2015. For more information visit <http://fast.faa.gov>.

FAA Mentor-Protégé Program

The FAA Mentor-Protégé Program is designed to motivate and encourage firms to assist small businesses. The program has come a long way since its inception in December 1999. Marcus Benefield, FAA National Mentor-Protégé Program Administrator, is encouraged by vendor participation as the program continues to expand beyond its current numbers of 78 mentors and 54 protégés. This program is an excellent way to facilitate the formation of long-term business relationships which benefit not only the FAA, but small businesses looking for technical and business assistance. For more information, visit Small Business Development Program [FAA-Mentor Protégé Program website](#).

SAVE THE DATE

Service-Disabled Veteran-Owned Small Business Matchmaking Event

August 5, 2015
Western Pacific
Regional Office
Lawndale, CA

POC: Lelanie Rivera
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"BEST OF THE BEST" Awards

On May 7, 2015, the FAA Small Business Development Program Group recognized the Fiscal Year 2014 achievements of FAA employees and organizations in support of the agency's small business goals. Fred Dendy and Jolene Merkel from the Small Business Development Program Group presided over the ceremony along with Nathan Tash, FAA Deputy Assistant Administrator for Acquisition and Business Services, and Tina Amereihn, FAA Deputy Assistant Administrator for Information and Technology Services, who was acting on behalf of Victoria Wassmer, FAA Assistant Administrator for Finance and Management.



Small Business Advocate of the Year: Marcus A. Benefield (center), Management and Program Analyst, Small Business Development Program Group. This award recognizes exceptional accomplishments demonstrating effective small business advocacy and having a profound and positive impact on small business development.



Program Official of the Year: Mohit Nadiyadra (center), Lead Engineer, EnRoute Engineering Platform. This award recognizes exceptional contributions clearly demonstrated in support of the growth and expansion of direct procurement awards to small businesses.



Corporate Citizen of the Year: Air Traffic Organization, Technical Operations Services, accepted by Vaughn A. Turner, Vice President, Technical Operations (center). This award recognizes exceptional achievements clearly demonstrated toward the realization of FAA small business prime contract goals.



Procurement Team of the Year: National Security Officer Services Contracts Team: Charles Lingafelt, Dave Joyce, Cynthia Birks, Chauncey Woodland, Keri Henderson, Chishaun Jones, Diane Young, Jennifer Gooden, Raymond C Taylor II, George P. Kinsley. This award recognizes an exceptional accomplishment requiring collaboration from a broad range of partners, stakeholders, and customers that maximized procurement opportunities for small business and/or increased small business utilization as prime contractors.



Procurement Official of the Year: Connie M. Houpt (center), Contracting Officer, Mike Monroney Aeronautical Center. This award recognizes demonstrable results in support of the Small Business Development Program goals and objectives.



PAST OUTREACH EVENTS

Service-Disabled Veteran-Owned Small Business Vendor Day

Ft. Worth, TX
January 29, 2015
Jeffrey Baker, Manager
National Acquisition Evaluation
and Strategic Acquisition
Divisions



**Service-Disabled
Veteran-Owned
Small Business
Vendor Day**
Des Plaines, IL
April 9, 2015
Maria Ramos-Noonan, Logistics
Management Specialist

Government Procurement Conference

Washington, D.C.
April 15, 2015
Jolene Merkel, Deputy
Director; Gloria Rosier, Sr.
Management Program
Analyst; Timia Ferguson,
Intern, Small Business
Development Program



SBA Small Business Forum
College Park, GA
April 24, 2015
Congressman David Scott and
Tony C. Ortiz, Sr. Management
Program Analyst,
Small Business Development
Program

UPCOMING OUTREACH EVENTS

June 23-25, 2015

Women's Enterprise Network National Conference
& Business Fair
Austin Convention Center, Austin, TX

July 16, 2015

Small Business Expo
Seattle Convention Center, Seattle, WA

August 4, 2015

Congressman Bill Posey Federal Contracting Conference
Florida Institute of Technology, Melbourne, FL

August 5-6, 2015

Southwest Minority Supplier Development Council
(SWMSDC) "New Frontier Expo & Awards Ceremony"
Sheraton Downtown Hotel, Oklahoma City, OK

August 18-19, 2015

"Tinker (AFB) and the Primes"
The Reed Center at the Sheraton Hotel, Midwest City, OK

August 19-21, 2015

National Convention of Service-Disabled Veteran and
Small Business
Hotel Maya, Long Beach, CA

August 25-26, 2015

"Indian Country Business Summit"
Embassy Suites Hotel, Norman, OK

Thank you to all participants in the outreach events!



SMALL BUSINESS DEVELOPMENT PROGRAM GROUP



(G. Rosier, L. Davis, J. Bird, L. Rivera, T. Ortiz, M. Benefield, G. Lewis, J. Merkel, F. Dendy, NOT PICTURED: F. Mierzejewski)

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